



## **NEWS RELEASE**

**23 MARCH 2023**

### **EXA INFRASTRUCTURE POWERS HIGH SPEED CONNECTIVITY ACROSS ITALY IN PARTNERSHIP WITH FIBRECONNECT**

**LONDON, UK, 23 MARCH 2023** – [EXA Infrastructure](#), the largest dedicated digital infrastructure platform connecting Europe and North America, today announced FibreConnect has chosen EXA to build its backbone across Italy to connect key industrial locations and data centres.

FibreConnect is an independent operator that provides "Wholesale Only" services to ISPs operating in the Industrial and Artisanal Areas (AIAs) spread across the Italian territory, with the aim of driving innovation via ultra-broadband connections.

"We recognised the gap in the market for this important fibre optic connectivity and EXA Infrastructure was the leading partner of choice to ensure we could build a strategic and robust backbone that connects Rome to Milan," Renzo Ravaglia, Chief Executive of FibreConnect said. "We have successfully built network branches to provide our ISP partners with dedicated ultra-broadband connection services in industrial areas that are not covered by traditional operators."

FibreConnect launched in 2022, investing in EXA's fibre infrastructure to deliver transmissions speeds up to 10 Tbps. "The strategic partnership aims to deliver on FibreConnect's ambition to reach 1000 AIA and 250,000 companies," Ravaglia added.

"EXA Infrastructure is committed to supporting the needs and growth plans of our customers, not only for today but to create opportunities that enable innovation for the future," said Nicholas Collins, Chief Commercial Officer at EXA Infrastructure. "Our role in supporting FibreConnect to serve its customers across Italy is something we are incredibly proud of, and we will continue to build on this through our future network investments."

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## **About EXA Infrastructure**

Headquartered in London, UK, EXA Infrastructure is the largest dedicated digital infrastructure platform connecting Europe and North America, and owns 114,000 kilometres of fibre network across 34 countries. EXA's network connects 300 cities and offers 13 Tier 3-equivalent data centres, with sub-sea routes that include three transatlantic cables, one the lowest latency link between Europe and North America. EXA is wholly-owned by I Squared Capital. For more information, see [exainfra.net](http://exainfra.net)

## **About FibreConnet**

FibreConnect S.p.A is an independent operator that provides "Wholesale-Only" services to telecommunications operators (ISPs), building high-capacity fiber optic networks in Italian Industrial Areas (AIA), to allow SMEs to benefit from essential connectivity services to be innovative and compete effectively in the market. For more information, see [www.fibreconnect.it](http://www.fibreconnect.it)

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